



Today's Agenda

- Goal for today:
 - Basic understanding of NPO financial statements
- Purpose:
 - Participants can contribute to evaluation of their organization's financial position
- Tools:
 - Some questions to ask
 - Some signs of financial distress
 - Using the budget

Understanding the pieces

- Statement of financial position
 - "Snapshot" in time of what the current situation is
 - What resources do we have to continue operating?
 - What obligations do we have to meet?

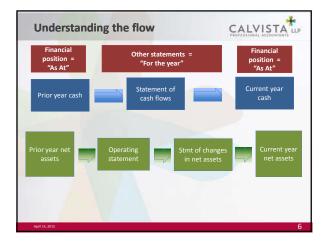
Understanding the pieces

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- Statement of operations
 - "Story" of our activities in the year (from financial perspective)
 - What financial resources did the operations generate?
 - What financial resources did the operations use up?

Understanding the pieces

- Statement of cash flows and statement of changes in net assets
 - Connect the statements of financial position and operations
 - One tells the "story" of how we got from last year's cash on hand to today's cash on hand
 - The other tells the "story" of how we got from last year's net resources to this year's





Assets 2018 2017 Cash \$ 200 \$ 150 Accounts receivable 20 0 Equipment 125 100 Total \$ 345 \$ 250 Liabilities 2018 2017 Accounts payable \$ 90 \$ 150 Deferred contributions 125 0 Total \$ 215 \$ 150 Net assets 2018 2017 Invested in equipment \$ 125 \$ 100 Unrestricted 5 0 Total \$ 130 \$ 100	Statement of financial positi	on	CALVISTA
Accounts receivable200Equipment125100Total\$345\$250Liabilities20182017Accounts payable\$90\$150Deferred contributions1250Total\$215\$150Net assets20182017Invested in equipment\$125\$100Unrestricted50	Assets	2018	2017
Equipment125100Total\$345\$250Liabilities20182017Accounts payable\$90\$150Deferred contributions1250Total\$215\$150Net assets20182017Invested in equipment\$125\$100Unrestricted50	Cash	\$ 200	\$ 150
Total\$ 345\$ 250Liabilities20182017Accounts payable\$ 90\$ 150Deferred contributions1250Total\$ 215\$ 150Net assets20182017Invested in equipment\$ 125\$ 100Unrestricted50	Accounts receivable	20	0
Liabilities20182017Accounts payable\$ 90\$ 150Deferred contributions1250Total\$ 215\$ 150Net assets20182017Invested in equipment\$ 125\$ 100Unrestricted50	Equipment	125	100
Accounts payable \$ 90 \$ 150 Deferred contributions 125 0 Total \$ 215 \$ 150 Net assets 2018 2017 Invested in equipment \$ 125 \$ 100 Unrestricted 5 0	Total	\$ 345	\$ 250
Deferred contributions 125 0 Total \$215 \$150 Net assets 2018 2017 Invested in equipment \$125 \$100 Unrestricted 5 0	Liabilities	2018	2017
Total \$ 215 \$ 150 Net assets 2018 2017 Invested in equipment \$ 125 \$ 100 Unrestricted 5 0	Accounts payable	\$ 90	\$ 150
Net assets 2018 2017 Invested in equipment \$ 125 \$ 100 Unrestricted 5 0	Deferred contributions	125	0
Invested in equipment\$ 125\$ 100Unrestricted50	Total	\$ 215	\$ 150
Invested in equipment \$125 \$100 Unrestricted 5 0			
Unrestricted 5 0	Net assets	2018	2017
	Invested in equipment	\$ 125	\$ 100
Total \$ 130 \$ 100	Unrestricted	5	0
	Total	\$ 130	\$ 100

Statement of financial position

- Also called a balance sheet
- Assets liabilities = net assets
- Net assets = resources available for future use
 - some may be tied up in capital assets such as property or equipment, not available to meet cash obligations
 - Net assets invested in capital assets = (net book value of capital assets) – [(related obligations such as mortgage) and/or (amounts others have given us to invest in capital assets)]

Statement of financial position

- Net assets = resources available for future use
 - some net assets may be unavailable because the board has set aside reserves ("internally restricted net assets")
 - some may be unavailable because of external restrictions (e.g., endowment).
 - External restrictions may be reflected by "deferring" the restricted balance (reporting unspent amounts as a liability) or by reporting part of net assets as restricted
 - remainder of net assets (unrestricted) is available for use

Questions to consider

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- Are "current assets" greater than "current liabilities"?
- Are cash and accounts receivable (combined) greater than deferred contributions?
- Are investments in property and equipment being replenished as they get older?
- Are any net assets being wisely "set aside" for future contingencies?
- How much discretion does management have to use/draw down on resources available?

General revenue (fee for service) Grant Total	\$ 1,345 90 \$ 1,435	\$ 1,415 0
		0
Total	\$ 1,435	
		1,415
Expenses		
Salaries	\$ 620	\$ 600
Other	760	800
Amortization (depreciation)	25	25
Total	\$ 1,405	\$ 1,425
	\$ 30	\$ (10)
Excess (deficiency) of revenue over expenses		

Statement of operations

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- Presented on accrual basis
- Revenues reported when "earned" not when received
- Expenses are reported when "incurred" not when paid
- Externally restricted contribution revenue is reported as revenue
 - when spent on intended purpose OR
 - is set aside in a separate fund (if using fund accounting)

Questions to consider

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- Is there a significant variance between budgeted revenue/expenses and actual?
- Possible reasons:
 - a difference in accounting basis ask for periodic reconciliation
 - poor forecasting/budgeting/planning
 - unexpected events and circumstances
- What are the trends in revenue/expenses?
- Explanations for significant variances year to year

Revenue over (under) expenses) (25) 55 30 (10) Purchased new equipment 50 (50) 0 0	Statement of changes in net assets				ISTA
Revenue over (under) expenses) (25) 55 30 (10) Purchased new equipment 50 (50) 0 0					
Purchased new equipment 50 (50) 0 0	Beginning of year	\$ 100	\$0	\$100	\$110
	Revenue over (under) expenses)	(25)	55	30	(10)
End of year \$125 \$ 5 \$130 \$100	Purchased new equipment	50	(50)	0	0
	End of year	\$ 125	\$5	\$130	\$ 100



Statement of changes in net assets CALVISTAT

- Summarizes changes in resources
- Separate columns would be shown if:
 - there were net assets externally restricted as endowments, or
 - the board had set aside some of the net assets as a reserve
- In this case there are insufficient net assets available for the board to set up a significant reserve

Statement of cash flows	CA	
Cash from operations		2018
Revenue over expenses		\$ 30
An expense not using cash (amortization)		25
Changes in operating assets and liabilities that produced/used cash in a different period than reported in operating statement;		
Receivables went up		(20)
Payables went down		(60)
Deferred contributions went up		125
Cash produced by operations		100
Cash used for investing		
Purchased new equipment		(50)
Increase in cash		50
Cash beginning of year		150
Cash end of year		\$ 200
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Statement of cash flows

- Explains why increase or decrease in cash may not align with increase or decrease in net assets
- Classifies changes in cash by whether the change is produced by:
 - operations
 - investing (e.g., in property and equipment, or income producing securities)
 - financing (e.g, borrowing, contributions received for investments)

Note disclosure

- Accounting policies:
 - watch for "going concern" warning
- Details of property and equipment
 - are accounting policies realistic?
 - are there dispositions? replacements on a timely basis?
 - are assets pledged against debt?

Note disclosure

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- Deferred contributions:
 - what are the restrictions:
 - are current operations "dipping into" contributions restricted for the future?
- Debt
 - what are our cash flow commitments?
 - what security have we offered?
 - are we complying with covenants?

Note disclosure

- Related party transactions:
 - are there any amounts owing to/from related parties?
 - do we "do business with" any related party? are they getting a "deal"?
- Commitments
 - what are our cash flow commitments resulting from contracts such as leases?
 - is too much future cash flow "tied up"?

Note disclosure

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- Contingencies:
 - Do we have any potential obligations that haven't been reflected in the financial statements that could result in a loss?
- Subsequent events?
 - Has anything happened after year end that will have a major financial impact on the organization?

Conclusion

- Board members and volunteers know your fiduciary responsibilities
- Not understanding the financials does not exempt board members from their duties
- Don't be afraid to ask questions!